

How to save critical costs in bridge navigation equipment

A guide for maritime professionals to avoid unnecessary costs caused by equipment failures



Published: 2021 Version: 1

Author: Christopher Hinsch

Ranger Navigational Rental



1. You Know The Problem...

If you're working as a maritime professional, you sometimes face trouble with your navigational devices.

Picture this:

One of your instruments fails and you need immediate replacement.

The reasons for an immediate replacement are obvious:

Your ship has a tight schedule in order to make money. But you cannot continue without a replacement, because your ship classification society charges you an extraordinary amount of money if you sail without a proper working system.

Now you usually face two options:

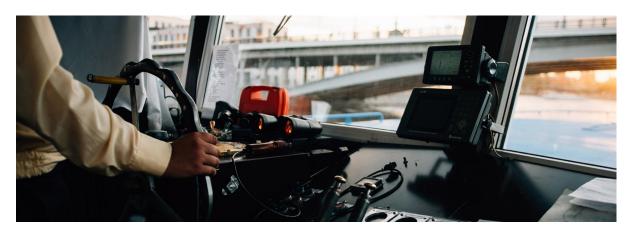
1. Option 1

You buy a replacement device at the nearest port. Often for a huge price. But because you don't know better, you make the purchase. The problem with this option is also that you have to order a service technician to configure and install the device. This comes as additional costs on top of the purchased device.

2. **Option 2**

You continue your trip with the faulty instrument but pay an additional fee to your ship classification society for a letter of dispensation.

But this doesn't need to be that way. Now there is a 3rd option available...



2. The clever solution to save money

Now...

How did you handle the pictured situation in the past? I bet you didn't consider that there is a clever way to solve the problem.

And here comes Option No. 3 on stage:

3. **Option 3**

You can *rent* a fully pre-configured, working device which is in less than 24 hours in your hands.

That gives you as a ship operator the final safety that you're always able to keep your ship running and saving unnecessary costs.

The good thing behind *renting* a replacement device is simple:

You can continue operating your ship and keep a cool head to order a new device at a much lower price later on. A fast replacement is the key to saving money.

We from *Ranger Navigational Rental* offer you fast delivery and reliable devices for rental.

Follow the next page...

3. Your benefits

You'll receive a ton of benefits when choosing our service to make your fleet more reliable. On the next page we invite you for a free *Registration Call*, where we register your company in our database for free. From that point you've access to our devices at any time. And the best for you:

That service is free of charge.

But first, let's take a look of how you benefit:



Shipment in less than 24 hours

If your ship is located within the EU we can ensure that the replacement is in less than 24 hours in your hands (when order is placed by 15:00 UTC).



Fully Type Approved

All our devices are approved and thus a 100 % legal replacement for your faulty device.



Pre-Configured replacements

Before we ship the replacements we offer you to pre-configure the devices to your needs. We talk to the person in charge in order to identify how to pre-configure the devices. So you can install and run the new device on your own without the need for an engineer.

See on the next page which devices we have in stock...

All common devices are in stock, ready to be shipped to you...



AIS Transceiver

Class A AIS Transponder, Class B AIS Transponder, AIS Receiver



GPS / DGNSS Receiver

GPS Receiver, DGPS Receiver, DGNSS Receiver (Galileo, Glonass, Baidou)



Compass

Gyrocompass, Satellite Compass, Indicators & Accessories



Radar

X-Band Radar



Satellite Speedlog

Satellite Speed Log, Speed Indicators



Voyage Data Recorder

Capsules, Data Processing Units, Sensor Interface Units



Radio communication

VHF / UHF / AIR Handhelds VHF / UHF Stations, GMDSS-Stations



Weather Information Devices

Navtex Receiver, Weatherfax Receiver, Display and Printer

COVID-19 Precautions Included

All rentals are sanitized with UV-Rays prior shipping.

Book a Free Registration Call now:

We register your company in our customer database for free. From then on you've access to our devices at any time. That service is free of charge.

Schedule a call now and benefit from then on:

Schedule a Free Registration Call here +



Christopher Hinsch

Ranger Navigational RentalWendenstrasse 309 20537 Hamburg

Phone: +49 40 696 328 73

Email: sales@navigational-rental.com
Web: www.navigational-rental.com

